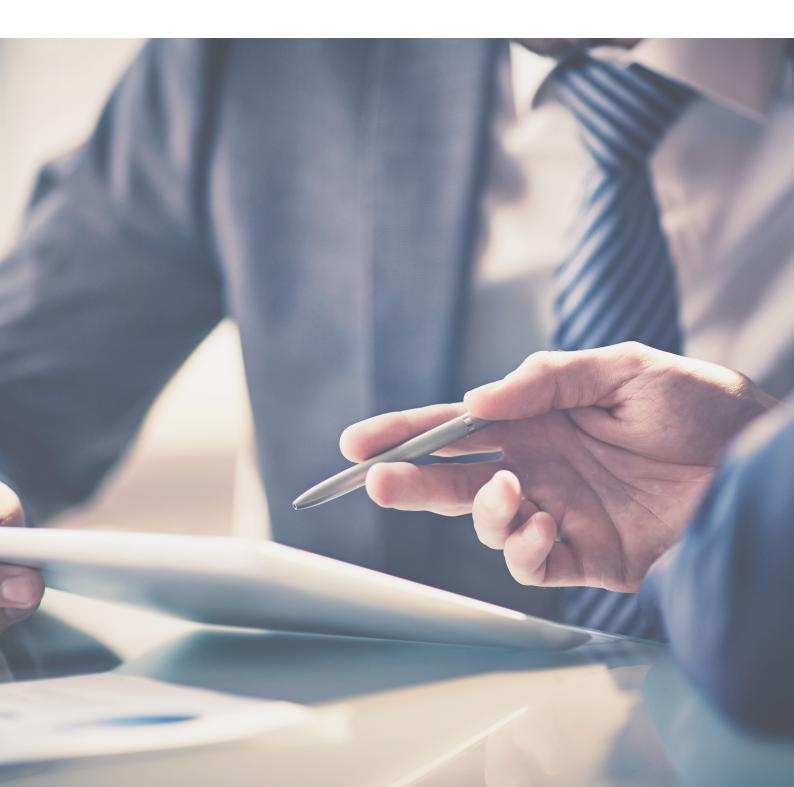




A sale in 6 steps





Estimate



- Visit to your property by a certified broker
- Gathering the necessary information to create your bespoke valuation file
- Submitting a precise and detailed estimate for your property taking all of its specific features into account (location, quality of materials, floor space, market price, etc.)



2 Packages



 Creating a sale package to suit your needs and expectations, thanks to our various tailor-made options.

talioi made optionel		Packages		
		Premium	3D	Simple
Type		Exclusive	Exclusive	Non-Exclusive
Duration		Indefinite	Limited	Indefinite
Fee		Fixed	Sliding Scale	Fixed
	Prestations			
Internal	Website	✓	✓	\checkmark
Networks	*Immosure - Analysis and recommendations for your insurance cover	\checkmark	✓	✓
Property Portals	Immoscout24 / anibis	\checkmark	✓	\checkmark
	Homegate	✓	√	(√)
	Acheter-Louer	✓	√	✓
	Immostreet.ch	✓	✓	(√)
	Portia.ch	✓	✓	✓
	Habitat-futur.ch	✓	√	✓
	Listglobally	\checkmark	\checkmark	X
Digital Media	Facebook/Instagram	\checkmark	√	\checkmark
	LinkedIn	✓	\checkmark	х
	Programmatique	✓	✓	x
	Newsletter - your property advertised on our buyer database	✓	✓	X
	Taking a professional photo shoot	✓	✓	✓
	*Professional drone photos	✓	✓	x
	*Virtual viewing	✓	√	X
	*Homestaging - Virtual layout of the property	\checkmark	\checkmark	X
	Toplisting - Optimising your advertisement by placing it at the top of the list	\checkmark	\checkmark	X
	Solen - Lighting Certificate	\checkmark	\checkmark	X
	*Video	\checkmark	\checkmark	X
Traditional Media	Displayed in prime position in the Brolliet agency window	√	√	X
	Local Flyer campaign - Distribution of flyers advertising the property for sale	√	√	√
	"For Sale" Flyer - Distribution of flyers advertising your property	√	√	х
	"For Sale" Board - Erecting an advertising board in front of your property	✓	√	X
	*Arranging an open-house day	✓	√	X
	Press - Placing an advertisement in the local press	✓	√	X

^{*} If the property requires, at the broker's discretion



Marketing



- Applying various advertising options depending on the package chosen
- Launching digital and traditional advertising campaigns
- Optimum visibility thanks to our marketing tools
- Submitting a monthly report on marketing actions



Viewings and follow-up



- Arranging viewings with qualified buyers who have been pre-selected and vetted
- Introducing potential buyers who have the necessary prerequisites



Managing the offers



- Processing all of the bids and purchase offers
- Providing advice on financial solutions with the help of Immosure
- Coordinating the reservation and paying the initial deposit





- Drawing up a reservation agreement
- Checking that preconditions have been removed and the notary's instructions followed
- Approving the draft deed ((48 hours) between the buyer and purchaser
- Supporting and providing legal follow-up of the sale until signature of the authentic deed with the notary
- Providing support until the conveyance request

DBS Group

Bruchez & Gaillard and GUINNARD IMMOBILIER & TOURISME form the first network of real estate agencies serving Verbier. The two agencies enjoy unique recognition and offer their clients a complete range of highend real estate services.

Take advantage of the synergies within the DBS Group, representing 10 brands, over 600 employees and around thirty agencies throughout Switzerland.

DBS Group offers its clients both a human and local presence with its strong brand names recognised throughout the various cantons, together with the power of a group with nationwide coverage. By offering all the real estate professions under one roof, and drawing on its digitisation strategy, the staff at DBS Group are working every day to redefine neighbourhood real estate.

